**Public Sector**

Capacity and Advisory

Need some guidance or an extra hand to build capacity in your team. With expert experience in public sector commercial procurement my services include:

Developing and leading procurement functions; developing commercial strategies and policies that champion sustainability, developing sourcing strategies and shaping category approaches, including across IT & Digital.

Project Based Procurement

I help you develop and implement a comprehensive procurement strategy aligned with your business goals, ensuring a competitive advantage in your industry.

Productivity Improvement

I work with you to identify and eliminate inefficiencies in your procurement processes, from sourcing and procurement to contract management.

Optimising Spend

Work with you and tailored to you to help build a picture of who your spend is with and what you spend it on. Taking a category management approach to identify cost-saving opportunities, negotiate favorable terms, and drive down costs without compromising quality or service.

**Private Sector and Small Businesses**

Advisory

Need some guidance or an extra hand to build capacity in your team. With expert experience in public sector commercial procurement, and private sector my services include:

Understanding procurement and the tender process, developing templates and guides and training, shaping your policies and procedures, understanding spend to drive down costs, helping you develop good industry practice.

Bid and Tender Support

Looking to win more business! I offer a bid support service providing expert advice on those elements essential to a successful bid. If you need an extra hand, are looking for sustainable bid strategies, or need to navigate public sector procurement, I’m here to help.

With a client-centric approach, I take the time to understand your business, challenges, and objectives. I then craft a customized solution that fits your unique needs, enabling you to operate more efficiently, reduce costs, and gain a competitive edge in today's fast-paced marketplace.

I’d love to help you!

Get In touch